Your Starting a Home-based Business Information Pack contains a checklist of things you may need to do to start a Home-Based business. It provides you with information about issues relevant to starting a Home-based business, with a checklist, fact sheets and details on where to go for help.

This Information Pack contains a checklist that can be used to ensure that relevant issues have been addressed. The checklist has already been marked with a tick if you said that you had already addressed an issue, and with a cross if you said the issue was not relevant to your business.

How to use this report:

- 1. Read the information provided and consider which issues are relevant to your business.
- 2. Determine the order in which you need to address the issues. Generally the topics appear in your report in the order in which you will address them however, your business advisor, accountant or solicitor can help you confirm the best order for your business.
- 3. Use the checklist to assist you (and your advisor, accountant, solicitor) to ensure all issues have been fully addressed.

Your business advisor or accountant, solicitor, or the relevant Government agencies will be able to assist you to determine the order in which you need to apply for licences.

Northern Territory



Starting a Home-based Business Information Pack

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Your Checklist

Business Planning

Preparing a business plan assists you to look at your business objectively.

It will help you to identify strengths and weaknesses, pinpoint needs that could easily be overlooked, identify problems before they arise and provides information for others to evaluate your venture.

More information about Business Planning appears on page 7.

Business Structure

There are four main business structures used by small business:

- Sole Trader;
- Partnership;
- Trading Trust; and
- Company.

Your choice depends on the circumstances of your business, the other people involved in it, any potential tax benefits and your goals for the future of the business.

More information about Business Structure appears on page 9.

Business Names, Company Names, Domain Names and Trade Marks

Once you have decided which business structure is right for you, you then need to decide what name you will use to trade.

If you intend to trade in a name other than a company name or your own name(s), you must register that business name

More information about Business Names, Company Names, Domain Names and Trade Marks appears on page 11.

Business Location

When planning to use your home for your business, it is important to find out answers to the following questions:

- are there local restrictions or regulations that will impact your business;
- is your home suitable or the best location for your business;
- how will it impact on your home or family life; and
- what are the legal, tax and insurance implications and costs.

More information about Business Location appears on page 13.

Planning Approval

In the Northern Territory you may require consent from the Development Consent Authority to run your business at, or from, your home.

Under the Planning Act and Planning Scheme, whether or not you need approval (and any requirements you must meet) depends upon where you live.

More information about Planning Approval appears on page 15.

Franchising

A franchise is a type of business ownership where an individual, partnership or company can operate a business under a banner of an already established business.

More information about Franchising appears on page 21.

Taxation

The taxation requirements and the registrations you may require for your business will depend upon the business



structure you choose and the nature of your business, but can include:

- Australian Business Number;
- Tax File Number;
- Goods and Services Tax;
- Fringe Benefits Tax; and
- Pay As You Go.

More information about Taxation appears on page 23.

Record Keeping

Keeping good records is vital for any business to succeed. Records kept on paper are just as valid as those stored on computer.

What is important is that you keep accurate, relevant financial records and update them on a regular basis.

More information about Record Keeping appears on page 25.

Other Licences

Most businesses require some form of licensing, whether it's a general licence or an activity-specific licence.

Business licences include registrations, approvals, licences, permits, and other compliance requirements such as notifications. You should ensure that you have the correct licences before commencing your business.

More information about Other Licences appears on page 27.

Insurance

Some forms of insurance may be compulsory for your business, such as workers' compensation and third party car insurance.

Other types of insurance you may need include personal accident and illness, assets & revenue cover and various liability insurances. Your requirements will vary according to your circumstances.

More information about Insurance appears on page 29.

Employment

Home-based businesses in the Northern Territory are restricted by the Planning legislation as to who they can employ. Under the NT Planning Scheme, one of the conditions is that only residents of the dwelling are employed in the business.

If you are intending to employ workers who do not satisfy that condition you should consider whether you can be a home-based business, or whether you need to seek approval from the Development Consent Authority to conduct your business from home.

More information about Employment appears on page 31.

Other Services

Starting a new business can be confusing. There are a number of training courses & seminars available to help you make sense of a number of issues including basic tax requirements, new business training & formulating a business plan.

More information about Other Services appears on page 33.



Disclaimer

The information contained on the Australian Business Licence and Information Service (ABLIS) web site, or via packages or other sources is intended for general guidance only.

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Contacts

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Lower Level 20 Catterthun Street Winellie NT 0821

Phone : 0889229529

Email : eva@webdesign.com.au

Department of Infrastructure, Planning and Logistics

Level 1 Energy House 18-20 Cavenagh Street Darwin NT 0800 Phone : 0889996435

Department of Trade, Business and Innovation

Phone : 1800193111

Email : businessinfo@nt.gov.au

Territory Business Centre

Ground Floor, Building 3, Darwin Corporate Park 631 Stuart Highway Berrimah NT 0828

GPO Box 9800 Darwin NT 0801

Phone: 0889821700

Fax: 0889821725

Phone: 1800193111

Email : territory.businesscentre@nt.gov.au



Business Planning

A business plan should clearly explain the **who**, **what**, **where**, **why**, **when**, and **how** of the proposed business opportunity. It should have details of the business opportunity, its market, the people involved, the money required to implement the plan and where it will come from, and what financial results it is likely to produce. There is no right way of doing a business plan but as a minimum it should contain the following topics:

- Executive Summary;
- Marketing Plan;
- Operations Plan;
- Organisational Plan; and
- Financial Plan.

Other Useful Information

Business Planning Templates business.gov.au provides business planning templates.





Business Structure

Some of the advantages and disadvantages of the four main business structures used by small business are:

Sole Trader

Advantages

- Easy and cheap to establish
- Total control of business
- Least reporting requirements
- Taxation advantages if profits low

Disadvantages

- Capital limited by personal assets
- Unlimited personal liability for business debts
- Holiday breaks and illness may be an issue
- Taxation disadvantages if profits high
- Sole trader not covered by Workers Compensation or Superannuation Guarantee legislation

Partnership

Advantages

- Inexpensive to establish
- Access to more capital
- Access to skills, knowledge
- Shared control and responsibility
- Tax advantages where family relationship
- Easy to dissolve

Disadvantages

- Needs Partnership agreement
- Disputes can arise over authority, profits etc
- Unlimited personal liability for debts incurred by other partners
- Other partners can dissolve business
- Possible tax disadvantages
- Partners not covered by Workers Compensation or Superannuation Guarantee legislation

Trading Trust

Advantages

- Possible taxation advantages
- Easier succession planning

Disadvantages

- Complex and expensive to establish and run
- Higher compliance costs
- May be difficult to dissolve

Company

Advantages

- Limited liability for business debts
- Separate legal entity, can make agreements, sue and be sued
- Can own property
- Working directors may be covered by Workers Compensation and Superannuation Guarantee legislation

- Can attract investors
- Can easily transfer ownership

Disadvantages

- Relatively expensive to establish
- Higher compliance costs
- Strict compliance rules
- Company tax payable

Other Useful Information

<u>Australian Taxation Office - Business Structure Information</u> The Australian Taxation Office provides useful information on what business structure may best suit your needs.



Business Names, Company Names, Domain Names and Trade Marks

Once you have decided which business structure is best for you, you then need to decide what name you will use to trade. This is known as your trading name or business name.

Business Names

If you intend to trade in a name other than your own name (or company name) then you must register a business name. The registration is valid for a period of up to three years, and can be renewed, provided you comply with the requirements of the Business Names legislation.

It is important that you carry out checks to make sure the business name you have chosen can be registered. If it is too similar to another business name, or the same as an existing company name it may be refused.

It is also very important that you check to make sure your business name will not infringe another person's trade mark. A trade mark protects a business's exclusive rights to use particular words or symbols, including its name. If your business name infringes a trademark you may be required to change that name even if it is registered.

Company Names

Companies and their names are also registered nationally and have a legal status across Australia. Unlike business names, company names may be registered even if they are similar to an existing company or business name.

Domain Names

If you intend to set up a web site for your business, you will need to register a Domain Name. You do not have an automatic right to a particular domain name just because you have registered that business or company name, or trade mark. Domain names are licensed on a 'first come, first served' basis to eligible applicants.

When choosing a domain name consider the following:

- Does the name make sense to your customers;
- Is it easy to remember and type; and
- Would your customers be able to guess the name.

Trade Marks

Registering a trade mark is a complex and time-consuming process and should be undertaken in consultation with your financial advisor, accountant or solicitor.

In summary:

- **Business Names** registration is national;
- Company Names registration is national;
- Domain Names are a licence to use a name for a particular period; and
- Trade Marks offer exclusive protection of your right to particular words or symbols, including your business name.

Other Useful Information

ASIC Connect - Business & Company Names

The ASIC Connect service can be used to check if the business or company name you have chosen is already in use, and to register your business name online. Company registrations are usually done via accountants, financial advisers or specialised services.





Business Location

Many small businesses are operated at home, or from home. This has some distinct advantages:

- lower establishment and running costs;
- reduced rent, overheads and travelling expenses;
- •flexible hours; and
- •balance between work and family.

However there are other factors that must be considered including:

- •Capital Gains Tax may be payable when you sell your home; the test applied by the ATO to assess this is explained on the ATO website;
- •Insurance you must advise your insurer, and may be required to take out additional insurance to cover Public Liability etc;
- Planning requirements and zoning of your property you can only have a home-based business where it meets planning requirements;
- •Covenants or lease conditions on your property may prevent you from running your business from home;
- Employing staff may be restricted in a home-based business to residents, or in some cases, immediate family; and
- •Issues with parking and traffic if customers or suppliers come to your home.

Other Useful Information

Australian Taxation Office - Capital Gains Tax Information

The Australian Taxation Office (ATO) provides home-based businesses with information on the possible capital gains tax implications of selling their home.





Planning Approval

In the Northern Territory you may require consent from the Development Consent Authority to run your business at, or from, your home. You may also require the approval of other bodies such as your landlord, or your body corporate.

Under the Planning Act and Planning Scheme, whether or not you need approval (and any requirements you must meet) depends upon where you live.

To decide whether or not you will require consent, or any restrictions that may exist on your use of your home for business, you will first need to know the zone that relates to your property.

A fact sheet is available to give you more information about the types of requirements in the different zones in the Planning Scheme.

You can check whether you need consent by contacting the Department of Infrastructure, Planning and Logistics (08 8999 6046). Alternatively, you can use the Planning Scheme Business Information Finder (PSBIF) web site.

PSBIF provides you with a tailored report that includes information about properties that are covered by the NT Planning Scheme, it gives details of the zoning of your property and whether your business activity is permitted, discretionary or prohibited. Other issues to be considered:

- Is your property the subject of a covenant that prohibits its use for business purposes, or for particular business purposes?
- Does your mortgage or rental agreement permit the property to be used for business purposes?
- If you are renting from Territory Housing, do you have their permission?
- If your property is strata title, do you have the permission of the body corporate?

Fact sheets

Related Documents

Home-based Business Planning Requirements - Fact Sheet This document can also be downloaded from https://ablis.business.gov.au/NT/Resource/ap511.pdf

Other Useful Information

Northern Territory - Planning Scheme

The NT Government web site provides useful information about the Planning Scheme and what may be permitted or prohibited in each Zone.

Planning Scheme Business Information Finder (PSBIF) The Planning Scheme Business Information Finder (PSBIF) provides you with a tailored report about properties that are covered by the NT Planning Scheme, it gives details of the zoning of your property and whether your activity is permitted, discretionary or prohibited. If your activity is permitted or discretionary the report also provides information about any conditions or requirements with which you must comply.





Home-based Business - Planning Requirements

In the Northern Territory you may require approval from the Development Consent Authority to run your business at, or from, your home.

Under the *Planning Act* and NT Planning Scheme, whether or not you need approval (and any requirements you must meet) depends upon where you live.

The area covered by the NT Planning Scheme is divided up into various Zones, each having its own requirements, including a list of activities that are permitted, require approval from the Development Consent Authority, or are prohibited.

Home-based Business

Home-based Business is not specifically referred to in the NT Planning Scheme. It is instead described as Home Occupation, Home Based Contracting, Home Based Visitor Accommodation, Home Based Child Care or Medical Consulting Rooms. Each use has its own definition and requirements which are addressed in more detail below.

'Home Occupation'

'Home Occupation' is defined in the NT Planning Scheme as 'an occupation or profession which is carried on in a dwelling or on the site of a dwelling by a person resident in the dwelling and may include the caring for up to five children including children who reside in the dwelling;'

Home occupation is a prohibited use in Zone RD and a discretionary use requiring the approval of the Development Consent Authority in Zones HT and WM regardless of full compliance with the relevant requirements below.

Home occupation is a permitted use in all other Zones subject to compliance with the requirements below. If the proposed business does not comply with the relevant requirements the use is discretionary requiring the approval of the Development Consent Authority.

The requirements for a home occupation are:

- Only a resident of the dwelling is employed;
- The floor area plus other areas of the site used for your business (including areas used temporarily) does not exceed 30 square metres;
- No greater demand or load is imposed on services provided by a public utility organisation (power, water, waste etc) than that ordinarily required in the locality;
- The only sign displayed is a business sign which is not more than 0.5 square metres in area;
- No goods or equipment are visible from outside the site; and
- No more than one vehicle kept on the site is used for the home occupation.

'Home Based Contracting'

'Home Based Contracting' is defined in the Planning Scheme as 'the storage on the site of a dwelling of materials and/ or vehicles associated with a business operated by a person resident in the dwelling, but which business does not operate on the site of the dwelling;'

Home Based Contracting is a permitted use in Zones SD, MD, MR, HR, CV, CL, SC, TC, H, A, RR, RL, R & T, subject to compliance with the requirements below. If the proposed business does not comply with the relevant requirements the use is discretionary requiring the approval of the Development Consent Authority.

Home Based Contracting in Zones HT & FD is a discretionary use requiring the approval of the Development Consent Authority regardless of full compliance with the relevant

requirements below.

HOME-BASED BUSINESS INFORMATION KIT

Use of a dwelling for Home Based Contracting is prohibited in the following Zones: CB, C, LI, GI, DV, PS, OR, CP, CN, RD, and WM.

The requirements for Home Based Contracting are:

For Zones RL, R, H, A, or FD

- The total area of the site used for the home based contracting (including areas used temporarily) does not exceed 200 square metres;
- No greater demand or load is imposed on services provided by a public utility organisation (power, water, waste etc) than that ordinarily required in the locality;
- The only sign displayed is a business sign which is not more than 0.5 square metres in area:
- No goods or equipment are visible from outside the site; and
- No more than three vehicles kept on the site are used for the home based contracting.

For Zones SD, MD, MR, HR, CV, CL, SC, TC, RR, & T

- The total area of the site used for the home based contracting (including areas used temporarily) does not exceed 30 square metres;
- No greater demand or load is imposed on services provided by a public utility organisation (power, water, waste etc) than that ordinarily required in the locality;
- The only sign displayed is a business sign which is not more than 0.5 square metres • in area:
- No goods or equipment are visible from outside the site; and
- No more than one vehicle kept on the site is used for the home based contracting.

'Home Based Visitor Accommodation'

'Home Based Visitor Accommodation' is defined in the NT Planning Scheme as 'means temporary accommodation provided on the premises of a dwelling by the resident of that dwelling, as a commercial enterprise for persons away from their normal place of residence but does not include a Hostel.'

It is zoned as Self Assessable (S) in zones SD. MD. MR. HR. CV. CL. CB. TC. H. A. RR. RL. R. HT, WM, FD, T so long as it complies with all the requirements set out in Clause 7.10.1 of the Planning Scheme. If the proposed business does not comply with the relevant requirements the use is discretionary requiring the approval of the Development Consent Authority.

The Development Consent Authority may approve an application that is not in accordance with subclauses 3 (e), (f), (g), (h) and 4, only where it is satisfied that the proposed accommodation is appropriate to the site having regard the amenity of the streetscape, the effect of vehicle parking on the amenity and character of the street and the potential impact of the use of the residential amenity of adjoining and nearby property

The Development Consent Authority may approve an application that accommodates more than six quests only where it is satisfied that the proposed accommodation is appropriate to the site having regard to the potential impact on the residential amenity of adjoining and nearby property and where the combined total number of residents and guests is no more than twelve.

The use is prohibited in Zones C, SC, LI, GI, DV, PS, OR, CP, CN & RD.

<u>'Home Based Child Care Centre'</u> 'Home Based Child Care Centre' is defined in the NT Planning Scheme as 'the caring in a dwelling for six to a maximum of 16 children including children who reside in the dwelling, by a person who resides in the dwelling;'

HOME-BASED BUSINESS INFORMATION KIT

Home Based Child Care Centre is a permitted activity in Zones A, RL, and CP. If the proposed business does not comply with the relevant requirements the use is discretionary

requiring the approval of the Development Consent Authority.

The use is prohibited in Zones CB, C, SC, LI, GI. DV, PS, H, CP, CN and RD and is discretionary in all other Zones, regardless of full compliance with the requirements.

The requirements for Home Based Child Care Centre are:

- The dwelling is suitable for the use;
- No greater demand or load is imposed on services provided by a public utility organisation (power, water, waste etc) than that ordinarily required in the locality; and
- The only sign displayed is a business sign which is not more than 0.5 square metres in area.

Home Based Child Care Centre also requires one parking space for each non-resident employee, plus parking spaces for the dwelling. There may be additional requirements imposed for particular Zones, eg building height and setbacks.

The Development Consent Authority may approve an application that does not meet the requirements above, only where it is satisfied that the proposed home based child care is appropriate to the site having regard to the potential impact on the residential amenity of adjoining and nearby property.

'Medical Consulting Rooms'

'Medical Consulting Rooms' is defined in the NT Planning Scheme as 'a room or suite of rooms on the site of a single dwelling used by a resident of that dwelling for the purposes of his or her work as a medical practitioner, dentist or person ordinarily associated with health care;'

Medical Consulting Rooms is a permitted activity only in Zones CL, RL, and R. If the proposed business does not comply with the relevant requirements the use is discretionary requiring the approval of the Development Consent Authority.

The use of a dwelling for Medical Consulting Rooms is prohibited in the following Zones: SC, LI, GI, DV, PS, OR, H, CP, CN, RD and WM.

In all other Zones you will require the approval of the Development Consent Authority to use your dwelling as a Medical Consulting Rooms.

The requirements for medical consulting rooms are:

- The service is carried out by residents of the dwelling and no more than one person who is not a resident;
- The total area used for the consulting rooms (including areas used temporarily) does not exceed 30 square metres;
- No greater demand or load is imposed on services provided by a public utility organisation (power, water, waste etc) than that ordinarily required in the locality; and
- The only sign displayed is a business sign which is not more than 0.5 square metres in area.

Medical Consulting Rooms also require three parking spaces for each consulting room, one additional space plus two parking spaces for the dwelling. There may be additional requirements imposed for particular Zones, eg building height or setbacks

The Development Consent Authority may approve an application that does not meet the requirements above, only where it is satisfied that the proposed Medical Consulting Rooms is

HOME-BASED BUSINESS INFORMATION KIT

appropriate to the site having regard to the potential impact on the residential amenity of adjoining and nearby property.

Further information

You can obtain information about the zoning of your land and the requirements for your intended activity by contacting Planning on 8999 5511.

Disclaimer

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The content of this fact sheet is provided for information purposes and it is not intended as providing professional advice to any person or organisation. No claim is made as to the accuracy, currency or completeness of the content on this site at any time. You should make your own inquiries as to the appropriateness and suitability of the information for your particular circumstances.

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Franchising

A franchise allows you to run your own business but still benefit from the security and experience of a large organisation, backed up by a proven business system, with existing training programs, equipment, marketing tools and brand recognition.

Like all small businesses, franchises are not without risk and you should carefully evaluate a franchise before paying for the licence. Buying a franchise involves the normal checks and due diligence you would apply to starting your own business or buying any existing business.

Advantages of a franchise include:

- use of an already-established business name and reputation;
- access to the franchisor's management systems and industry knowledge;
- support of the franchisor in establishing and running the business; and
- flow-ons from the franchisor's advertising, buying power, established goodwill and trade marks.

Disadvantages may include:

- franchisor control of management techniques, supply sources and product/service range;
- reputation of franchise may be affected by factors beyond franchisee's control;
- franchisor could have financial difficulties or sell the head franchise; and
- franchise could have defined/limited geographical market thus reducing the potential to grow the business.

Other Useful Information

Franchising Code of Conduct The Franchising Code of Conduct ensures that franchisees are informed of all relevant facts when starting their business, and that they can access a fast and relatively inexpensive way to resolve any disputes.





Taxation

The common taxation registrations you may require for your business include:

- •Australian Business Number (ABN) this registration is not compulsory for businesses, however if you intend to register for GST, FBT or PAYG you will require an ABN. If you do not have an ABN any payments made to you will have tax withheld. You can apply for an ABN even if you don't register for GST, FBT or PAYG;
- •Tax File Number (TFN) sole traders use the individuals TFN; Partnerships, Trusts and Companies have their own TFN used when lodging their annual returns. Can be applied for with the ABN;
- Goods and Services Tax (GST) any business with a turnover of more than \$75,000 per year must register for GST. Businesses with a turnover of less than \$75,000 may register. Registration allows you to claim input tax credits for the GST included in the price of things bought for the operation of your business;
- Fringe Benefits Tax (FBT) is payable on a range of non-salary employment related benefits which are provided by employers (or by a person on their behalf) to their employees, or to people associated with employees such as family members; and
- Pay As You Go (PAYG) you are required to withhold tax from payments to employees, some contract workers and other businesses that do not quote you an ABN on their taxation invoice. You may also be required to pay income tax instalments on your business income each quarter using PAYG. You must register as soon as any of these situations arises

Other Useful Information

ABN Registration

Businesses can apply for an ABN online on the Australian Business Register website or by lodging a form by mail.

Australian Business Register (ABR) The Australian Business Register (ABR) is an extensive database of identity information provided by businesses when they register for an Australian business number (ABN). The ABR makes it easier for businesses and all levels of government to interact using a unique identifier, the ABN.

Australian Taxation Office - Capital Gains Tax Information The Australian Taxation Office (ATO) provides home-based businesses with information on the possible capital gains tax implications of selling their home.

Australian Taxation Office - Fringe Benefits Tax (FBT) The ATO website has information about the types of benefits provided to employees that may incur Fringe Benefits Tax

Australian Taxation Office - PAYG Information The Australian Taxation Office (ATO) provides information on PAYG withholding for business.

Home-based Business Taxation Information The Australian Taxation Office provides a comprehensive booklet that explains the major taxation issues for home-based business.





Record Keeping

Keeping good records is vital for any business to succeed. Records kept on paper are just as valid as those stored on computer. What is important is that you keep accurate, relevant financial records and update them on a regular basis.

The Australian Taxation Office requires all businesses keep records for a period of five years. You may have to pay a penalty if you are unable to back up the statements made in your Goods & Services Tax (GST) and income tax returns.

Benefits to you include certainty in the amount of tax you pay, better management of debtors and creditors, and better use of your accountant's time.

The Fair Work Act also imposes record keeping requirements for certain employee records.

Remember, in Australia, one micro-business in every fifteen fails because of poor record keeping.

Other Useful Information

Record Keeping Evaluation Tool

The Australian Taxation Office provides a Record Keeping Evaluation Tool. It is aimed at new businesses, to assess what records need to be kept and how.

Record Keeping for Small Business

The Australian Taxation Office provides an **excellent** guide which contains information on what business records you need to keep and outlines a basic record keeping system. The Record Keeping for Small Business Guide is also available on paper from the ATO.





Other Licences

Most businesses require some form of licensing, whether it's a general licence or an activity-specific licence. Business licences include registrations, approvals, licences, permits, and other compliance requirements such as notifications. All levels of government (Commonwealth, Territory and local government) issue licences, permits and registrations. General licences, which may apply to any business, include:

- Business Name or Company registration;
- Registration as an employer (if you will be employing staff); and
- ABN, GST, and other taxation registrations.

Particular business activities may also require specific licences, e.g a cafe or restaurant may require a 'Sidewalk Cafe Permit'. There are also licences that relate to specific occupations, such as registration as an electrical contractor, or plumber. The licences that you require depend upon your specific circumstances.

Advertising Signage

If you plan to advertise your business using signs along a roadway or anywhere in a public place it is likely you will need a permit from your local council. Some councils also provide an advertising signage code that businesses are required to comply with.

Business Licence Information

To determine exactly what licences and permits you may require, contact Territory Business Centres (1800 193 111). Alternatively use the ABLIS website at https://ab

ABLIS helps you find the government licences, permits, approvals, registrations, codes of practice, standards and guidelines you need to know about to meet your compliance responsibilities.

Other Useful Information

Australian Business Licence Information Service (ABLIS) The ABLIS provides information on business licensing and compliance requirements for local councils, and the Northern Territory and Australian Governments.

Darwin City Council Outdoor Advertising Signs Code

The Darwin City Council provide an Outdoor Advertising Signs Code for businesses intending to advertise their business along a roadway or in a public place.

Palmerston City Council Signs Code The Palmerston City Council provide a Signs Code, available for download, for businesses intending to advertise their business along a roadway or in a public place.





Insurance

The insurance needs of a business can be complex, you should discuss your insurance needs with an insurance broker or insurer before commencing your business. Some of the policies available to business include:

- •Burglary Insurance covers theft of property and damage by burglars, following forcible entry to your premises;
- •Business Interruption or Loss of Profits Insurance covers business interruption through damage to property by fire or other insured perils;
- Fire and Other Perils Insurance covers the building which houses your business, plus its contents and stock. The risks covered are fire and other perils;
- Partnership Insurance in the event of the death of a partner it protects surviving partner/s against the demands of the deceased partner's estate;
- Personal Insurance (illness death or accident) is particularly important if you are self-employed or a subcontractor and you are not covered by workers compensation insurance;
- Professional Indemnity Insurance covers breach of professional duty. This type of insurance is not cheap, but could be critical if you work as a consultant or set yourself up as an expert/adviser;
- Public Liability Insurance covers your legal liability arising out of the conduct of your business. This covers compensation or legal costs if someone dies, is injured or suffers some damage to property caused by you or your employees;
- Product Liability Insurance covers damage to another business and/or death or personal injury caused by the failure of a product you manufacture, assemble, modify, import or sell;
- •Workers Compensation Insurance is compulsory in the Northern Territory. If you are an employer you must take out and keep up to date a Workers Compensation insurance policy covering all your workers, with an approved insurer. If you are a working director you may take out workers compensation insurance to cover you. If you are self-employed or a subcontractor, you are not covered by workers compensation insurance and should take out Personal insurance (see above); and
- •General Property Insurance covers the cost of repairing or replacing specified items that were accidentally lost or damaged, such as cameras, mobile phones, tools, etc.





Employment

Under the NT Planning legislation, home-based businesses are restricted as to who they can employ, as the NT Planning Scheme restricts employees to residents of the dwelling.

So long as you take these restrictions into account, you have a number of choices available when employing workers (including yourself or family members). Each choice has its advantages and disadvantages, and can impose different obligations on the business. Workers can be:

- Employees (permanent full time, part-time or casual);
- •Labour hire workers (you pay another business to provide you with workers);
- Contractors (they provide you their ABN); and/or
- Australian Apprentices/Trainees.

Australian Apprenticeships/Traineeships

Australian Apprentices or Trainees can be employed either directly, or through a Group Training Organisation. The Group Training Organisation is the employer and the trainee is then provided to you, in an arrangement similar to labour hire for employees. There are financial incentives for employing Australian Apprentices/Trainees.

Contractors

If you intend to use independent contractors, rather than employees, you must ensure that you comply with the Commonwealth Independent Contractors laws.

Industrial Relations legislation

All businesses in the Northern Territory employ staff under the Commonwealth Industrial Relations legislation. For more information about the legislation contact the Fair Work Commission.

Taxation & Superannuation

You must withhold income tax contributions from payments made to employees, not contractors who provide an ABN, or labour hire firm workers. Under the Superannuation Guarantee legislation you must pay superannuation of 9.5% into a superannuation fund for each employee (or in some circumstances, contractors).

Workers Compensation Insurance

All employers must have workers compensation insurance to cover their workers as required by law in the Northern Territory. If you are a working director your business **may** take out workers compensation insurance to cover you. There are additional requirements that you must notify your insurer. There are similar requirements for family members employed in the business. In the Northern Territory you must insure with one of the NT WorkSafe approved insurers.

Occupational Health and Safety

Safety in the workplace is critical to the success of running a business, no matter what size it is. As a small business owner you have certain rights and responsibilities regarding health and safety in your workplace.

In summary

- •Home based businesses are restricted as to who they can employ;
- Employment is covered by the Commonwealth Industrial Relations legislation;
- •You must withhold tax from payments made to employees;
- •You must make superannuation payments for employees;
- •You must have workers compensation insurance to cover employees; and
- •You have rights and obligations for workplace health and safety.

Other Useful Information

<u>Australian Taxation Office - PAYG Information</u> The Australian Taxation Office (ATO) provides information on PAYG withholding for business.

Australian Taxation Office - Superannuation Information

The Australian Taxation Office (ATO) provides information about your superannuation obligations as an employer.

Australian Taxation Office – Contractors

The Australian Taxation Office (ATO) provides information about whether a worker is a contractor or employee.

Fair Work Ombudsman

The Fair Work Ombudsman enforces compliance with the Fair Work Act, related legislation, awards and <u>registered</u> agreements. We also help employers and employees by providing advice and education on pay rates and workplace conditions.

Independent Contractor Laws The Independent Contractors legislation is available online.

NT WorkSafe – Safety in the Workplace

NT WorkSafe provides information for employers and employees regarding workplace safety.

NT WorkSafe - Approved Insurers

NT WorkSafe publishes a list of approved insurers for workers compensation insurance in the NT.





Other Services

There are a number of free training courses and seminars available for new businesses. They can help you to understand some of the more intricate aspects of starting your business.

Taxation Issues

The Australian Taxation Office provide free seminars, aimed at giving people a basic understanding of small business tax issues and obligations. They cover:

- Income tax
- Business structures
- Business expenses
- Superannuation guarantee
- Record keeping
- Capital gains tax
- Pay As You Go
- GST and BAS
- Employing people
- Simplified tax system (STS)

New Business Issues

The Business Enterprise Centre (BEC) runs a series of free workshops aimed at providing an introduction to participants into 5 specific and important areas related to the commencement of a business.

- Starting a Business
- Business Structures and Tax
- Introduction to Bookkeeping
- Developing a Business Plan
- Marketing

New Enterprise Incentive Scheme (NEIS) The New Enterprise Incentive Scheme (NEIS) is aimed at people who are starting a new business. NEIS provides you with training in small business management and business skills and will help you develop a business plan.

At the end of your training (up to three months), your business plan will need to be approved before you can start your business with NEIS assistance. If your plan is approved, you will receive business advice and mentoring support during the first year of business operation. This program is provided by the Australian Government.

Other Useful Information

<u>Australian Taxation Office - Tax Basics Webinars</u> The Australian Taxation Office (ATO) provides free seminars designed primarily for people just starting out in business, to give them a basic understanding of small business tax issues and obligations.

Business Enterprise Centre - Workshops

The Business Enterprise Centre (BEC) run a series of free workshops aimed at providing participants with a basic knowledge of five specific and important areas of commencing a business.

